

## Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 06098 280818Z

13

ACTION XMB-07

INFO OCT-01 NEA-10 EB-11 ADP-00 RSR-01 RSC-01 AID-20

CIEP-02 TRSE-00 /053 W

----- 069529

P R 280742Z AUG 73

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC PRIORITY 3625

INFO USDOC/WASHDC

UNCLAS TEHRAN 6098

FOR CHAIRMAN KEARNS EXIMBANK

USDOC FOR SANDS MAJOR PROJECTS DIVISION

E.O. 11652: N/A

TAGS: ENRG, IR

SUBJ: HIGH POWER TRANSMITTER FOR TELEVISION SALE

REF: KEARNS - LEHFELDT TELECON - AUGUST 27

1. PRELIMINARY COMMITMENT NO 73-0-1813A TO CONTINENTAL ELECTRONICS MANUFACTURING AND GT&E TO SUPPORT SALE HIGH-POWERED TRANSMITTERS TO NATIONAL IRANIAN TELEVISION PROVIDED STANDARD EX/IMBANK TERMS.

2. CONTINENTAL AND GT&E SUBMITTED LOW BID FOLLOWED BY FRENCH FIRM OF THOMPSON. HOWEVER, GOVERNMENT OF FRANCE HAS OFFERED FINANCING WHICH MAKES IT LIKELY THAT CONTRACT WILL GO TO FRENCH FIRM.

3. FINANCING CONSISTS OF FOLLOWING: ONE-THIRD AT 4 PER CENT; REM-AINDER AT 6 1/2 PER CENT. NO DOWNPAYMENT. PAYMENT TO BEGIN WHEN INSTALLATION COMPLETE AND TO BE SPREAD OVER 16 YEARS.

4. CONTINENTAL AND GT&E GREATLY DISTRESSED AT POSSIBILITY LOSING CONTRACT, HAVE CONTACTED EMBASSY WITH HOPE THAT EX/IM MIGHT BE ABLE TO IMPROVE FINANCING PACKAGE SOMEHOW. EMBASSY HAS NOT HELD OUT ANY HOPE THAT THIS MIGHT BE POSSIBLE. HOWEVER GT&E REPS WILL BE IN TOUCH WITH EX/IM TO DISCUSS POSSIBILITIES.

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HELMS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 AUG 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Enclosure:** n/a  
**Executive Order:** N/A  
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**Reference:** KEARNS - LEHFELDT TELECON - AUGUST 2, 7  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** martinjw  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 13 SEP 2001  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
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**Subject:** HIGH POWER TRANSMITTER FOR TELEVISION SALE  
**TAGS:** ENRG, IR  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005